

We are hiring Sales Reps immediately!!

We Train and this is a Home-based position!

New Career? Interested in a High Income Earning potential? If so, Read on.

This role is a full W-2 role with benefits where top performers up to \$100k+ annually!

This position offers excellent compensation opportunities with pre-confirmed and pre-set appointments with customers.

What do we provide? We value your time!

- Great benefits -
- Pre-set, pre-qualified, and pre-confirmed appointments/leads
- Training
- Fuel Reimbursement Plan
- No cap on commission earnings – the sky is the limit!

Equal Opportunity Employer / Disability / Vet

Requirements

Essential Duties / Responsibilities:

Include the following. Other duties may be assigned.

- Prospecting for new customers by cold calling and visiting client sites.
- Tracking activity and scheduling follow up tasks (Salesforce).
- Accurately gathering and cataloging of new client contact and equipment information.
- Performing site visits to assess needs.
- Providing quotes for new clients in a timely manner
- CLOSING SALES
- Ensure all tasks and leads are followed up on in a timely manner.
- Attend networking events and social marketing events to gain contacts.
- All of our sales positions require extensive local market area travel with the use of a personal vehicle to travel to appointments.
- Must have valid driver's license and carry required level of automobile insurance.
- This position requires the ability to lift sample cases of selected home improvement products. The sample cases individually do not exceed 40lbs, depending on the product sample case weight can range from 5lbs to 40lbs.
- Must be computer proficient.
- Must have the ability to work a 5 day work week, which includes Saturdays. Additional days may be required based on volume and seasonality, in addition to the flexibility to work afternoon, evening and weekend hours.
- Ability to negotiate contracts and communicate effectively both verbally and in writing.
- Candidate must have excellent customer service, listening and influencing skills and have a passion for improving the lives of our customers.
- A minimum of a High School Diploma or Equivalent